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Maine Department of Economic Development

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MAINE PROGRESS

INDUSTRY . . . RECREATION . . .
RESEARCH AND PLANNING . . .
PROMOTION . . . MINERALS

Monthly News Bulletin of the

MAINE DEPARTMENT OF
ECONOMIC DEVELOPMENT

State Capitol, Augusta, Maine

Sept.-Oct., 1959

Telephone: MAYfair 3-4511, Ext. 571

Lloyd K. Allen Takes Office As DED Commissioner

O'Connor To Fill M. I. B. A. Manager Job

The Maine Industrial Building Authority has appointed Roderic C. O'Connor, Lewiston, as Manager to fill the vacancy caused by the appointment of Lloyd K. Allen as DED Commissioner.

O'Connor, who took office immediately upon receipt of his appointment Oct. 8, has been a member of the DED Industrial Development Division staff since 1955, serving as In-State Unit Director for the past year.

While with the department he worked closely with MIBA, having been liaison between the two state agencies on the Kennebec Cooler Corp., Thorndike, and Wilton Tanning Corp., Wilton, agreements among others. He represented the state directly in such large new business negotiations as Raytheon Manufacturing Corp., Lewiston, Saco Tanning Corp., Saco, and several others.

A Brooklyn, N. Y., native, O'Connor grew up and attended schools in Bangor, graduating from the University of Maine with a B.S. in Mechanical Engineering. He brings to the Authority, in addition to his DED background, 27 years of experience in engineering, supervisory and executive capacities in the fields of public utilities and leather manufacturing in Lowell, Mass.



LLOYD K. ALLEN

Lloyd K. Allen, Readfield, took office September 2 as new Commissioner of the Department of Economic Development succeeding Fred A. Clough, Jr. who resigned July 3 to return to private industry in a public relations post with Oxford Paper Co. The Allen appointment is for a four year term.

Previous to his nomination to DED, Allen served as Manager of the Maine Industrial Building Authority, a post to which he was appointed in February 1958. During his term with MIBA he maintained close liaison with DED in the planning and financing of industrial projects.

A native of Needham, Mass., Allen majored in banking and finance at Northeastern University and took University of Southern California courses in real estate and probate law.

Allen's ties with Maine began soon after his service with the Army in WWII. He became Town Manager at Stonington, then at Old Town and later was Rockland City Manager after which he was named to head MIBA.

He has been affiliated with many civic and professional organizations including major Maine, New England and national city manager, state and municipal public works associations.

Shortly after confirmation as DED Commissioner, Allen outlined a five point program. The highlights may be listed briefly as:

1. Taking stock of our economic assets and liabilities through independent survey.
2. Continuing an aggressive program of industrial development, dealing with the country's leading industrial realtors.
3. Encouraging expansion of our vocational training program.
4. Placing growing emphasis upon recreational development.
5. Increasing our study and development of Maine's natural resources.

Upon appointment as Maine's fourth Commissioner of Economic Development, Allen declared that his predecessors "contributed to the solid growth of the state" and said he hoped to continue the progress made.

Maine Artist Klir Beck Honored At Springfield

Maine artist Klir Beck who for 25 years has designed and made the main exhibit in the State of Maine Building at Eastern States Exposition, was honored Sept. 19 by Governor Clinton A. Clauson in special ceremonies at the Maine Building. The Governor expressed Maine's appreciation of Beck's outstanding productions and, later, presented Beck with a bronze plaque.

Beck is to retire from state service as soon as he has completed the State Museum, and will devote his full time to this project with the Exposition exhibit being his last.

An honor from the Exposition Board of Trustees in the form of an engrossed scroll was presented Beck on Sept. 21.

Four New Radio Stations

The Department of Economic Development extends congratulations to four new members of the Maine radio family — WQDY in Calais; WDEA, Ellsworth; WKTJ, Farmington; and WJAB in Westbrook.

MAINE PROGRESS



Monthly News Bulletin of the
Maine Department of Economic Development
State Capitol August, Maine

HON. CLINTON A. CLAUSON
Governor

Lloyd K. Allen
Commissioner

Richard A. Hebert
Administrative Assistant

Division Directors:

<i>Research-Planning</i>	Sulo J. Tani
<i>Recreational Prom.</i>	Robert O. Elliot
<i>Public Relations</i>	Charles G. H. Evans
<i>Geological Survey</i>	Robert G. Doyle
<i>Indus. Devel.</i>	
<i>In-State Unit</i>	
<i>Out-of-State Unit</i>	James R. Pelletier

Advisory Board:

Frederick Adams, Steep Falls	Robert Haskell, Bangor
Ralph Allen, Caribou	Philip Hussey, No. Berwick
Robert Bass, Wilton	Irving Isaacson, Lewiston
Denis A. Blais, Lewiston	E. L. Newdick, Augusta
Harry M. Brown, Waterville	John Newell, Bath
Roland H. Cobb, Cape Elizabeth	Frank Sample, Sr., Boothbay Harbor
Donald Corbett, Winslow	Addison Saunders, Bethel
Benjamin Dorsky, Bangor	Harold F. Schnurle, East Winthrop
Donald H. Dunn, Houlton	John P. Scully, Portland
Harry E. Fitzhenry, Lubec	C. Owen Smith, Camden
Lee Foss, Athens	George Wentworth, Kennebunkport
Robert E. Garrity, N'theast Har.	
Hermann J. Gelinas, Biddeford	
Arnold T. Gellerson, Dover-Foxcroft	Austin Wilkins, Augusta
Ronald Green, Rockland	

To The Citizens of Maine

By Lloyd K. Allen

The office of Commissioner of Economic Development, to which I have been appointed, is one of great challenge, with many opportunities to serve the people of the State of Maine through development of the state's economic structure. I feel that my predecessors, from the earliest beginnings of the old Development Commission, have, each in his way, contributed to the solid growth of the State, instituted permanent measures and procedures for furthering our economic growth. I am fortunate to be following them and hope to be able to make equally sound and permanent contributions. I am confident that much can be done—economic growth is never fully consummated, for there is always an opportunity to grow beyond wherever we might be. I am confident, too, that the only way to successful growth is through action at the community level. As communities grow and prosper in all parts of the state, so does the state of Maine grow. If I am to be a successful administrator of the responsibilities I face, I must look to the cooperation of Maine communities. The DED will function to help them in many ways, but primarily, it will help them to help themselves.

At this early stage of looking ahead, it would be impossible for me to lay down a specific program of development with its hundreds of ramifications. As manager of the Maine Industrial Building Authority since March 1958, it has been my privilege to work with a great many local groups in the matter of financing new industrial plants. I am not, however, because of this concentrated activity on industrial development, unmindful of the needs of the State of Maine, for the further promotion of its recreational facilities, growth as a vacation-land the year around, nor unmindful of the potential that rests within Maine for the further development of its many and abundant natural resources.

I know that the prospective industrial settler looks us over for available trained and skilled labor. Youth must have jobs if it is to stay in Maine, industry must have trained labor available if it is to move in. We will hope that new and increased emphasis upon vocational training will see a volume of trained youth developing in Maine and finding well-paying employment here.

It would seem, speaking in broad generalities, that a five-point program lies ahead.

Point One is that we must take stock, study where we are today. Exactly how we stand. Is our factual data up-to-date, complete and sound? Are our communities getting the information they require for adequate planning for growth and industrial expansion—equally important, recreational expansion?

Point Two. Under Commissioner Fred A. Clough, Jr., an aggressive and hard hitting program of soliciting new industrial development has been established. In general it has been a good program . . . a productive effort. I would plan to continue the aggressive solicitation of business through the industrial realtors since only by working through them can we make the hundreds of contacts necessary in such a program. Our limited staff of three men working outside the state and the appropriation available can return the greatest good for the greatest number through these realtor contacts. And in this field of industrial development I am indeed most mindful of the need for assistance to and expansion of our existing in-state industries. Their needs have a greater priority for our assistance in obtaining new business. Here again I would stress the need for close liaison at the community level.

Point Three. Increased emphasis upon vocational training of Maine's youth to build up a constant labor supply for both expanding in-state industry and for employment as new manufacturing or other types of industries come into Maine. Maine today probably stands as having the finest industrial climate of any New England state. It is still uncrowded, is set up "to do business," is bound to see industry moving in over the years to come.

Point Four in this broad and general program would be the continuation of emphasizing recreational development. There is still plenty of growth potential in Maine for resorts, ski areas, modern sporting camps, winter vacation resorts, camping sites, salt water fishing and boating.

Point Five in a rounded, but at this point still a general program, would be increased exploration in the area of our natural resources including minerals, for through these resources we have the greatest potential for economic growth.

DED Publishes Two New Vacation Folders

Availability of two new publications designed for those interested in the outdoor type of vacation has been announced by Robert O. Elliot, Recreational Promotion Director.

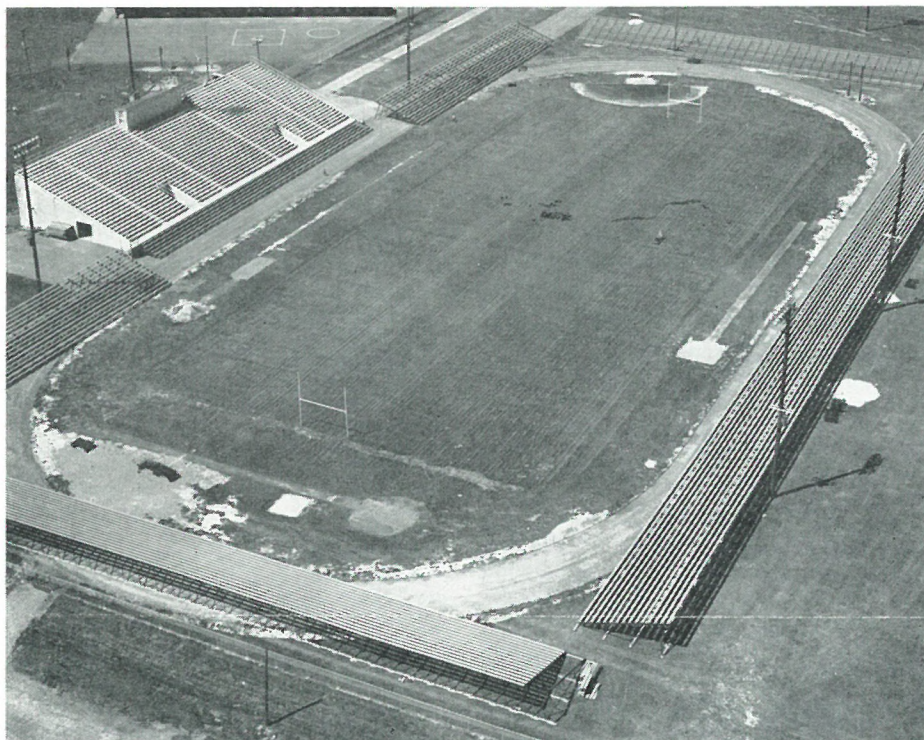
One is an eight-page folder entitled *Tenting and Trailer Facilities in State of Maine* which lists thirty-six different trailer courts, from Kittery to Fort Kent, along with some twenty-five public camping and tenting grounds. Location of each facility and accommodations are indexed and are also pinpointed on a Maine map.

The other publication, *Coastal Maine Passenger Boat and Ferry Service*, is a 16-page booklet prepared from a compilation furnished by the Maine Passenger Boat Association and Maine Port Authority. Forty-seven different power passenger boat trips originating from coastal villages from Kittery to Calais are listed along with some six different cruises aboard sailing schooners off the Maine coast. Nine trips aboard ferry boats along the Maine coast are also listed.

The majority of the booklets will be distributed through the Maine Publicity Bureau, Gateway Circle, Portland, Maine.

MAINE PROMOTIONS

Throughout the year the Department of Economic Development Publicity and Public Relations Division staff has participated in numerous Maine promotions, in-state and out-of-state. Listed among these are: Eastern States Exposition, Northeast Resources Conference, Maine Day at Fenway Park, Montreal Information Center Opening, Raytheon Welcome, International Government Labor Officials Conference, Bangor Quartzi-Centennial, Maine Seafoods Festival, Maine Broiler Festival, BPW Community Achievement Contest, International Medical Conference, Apprenticeship Conference, Maine Agricultural Fairs and Future Apprentice Contest.



The Hussey Manufacturing Company, North Berwick, helped the City of Bangor celebrate its 125th anniversary. Some 15,000 portable bleacher seats were rented to Bangor to accommodate an overflow crowd at the Sept. 5 pro-football tilt between the New York Giants and Green Bay Packers at Garland Field.

Wilton Industrial Bldg. To Be Site of Tannery

A new Maine corporation will operate a tannery in a new industrial building in Wilton.

A preliminary commitment to guarantee 90 percent of a first mortgage has been granted by the Maine Industrial Building Authority. The Wilton Realty Corp., will raise 10 percent of the equity cost locally, and will own the plant during the mortgage amortization period.

The Wilton Tanning Company expects to begin operation in the new building in about four months. About ten will be employed at the start, with prospects of ultimate employment of 100 people.

The location is on Route 2, East Wilton, on approximately 15 acres of land. The building will be of one-story cement block construction, containing 30,600 square feet of floor space.

Town officials, the Wilton Chamber of Commerce and the DED cooperated in obtaining the new industry, which will be financed through the Depositors Trust Company.

So. Paris Firm Awarded Govt. Contract For M-14

The Maine Machine Products Co. has been awarded a \$40,000 subcontract for the production of components of the new M-14 rifle, successor to the M-1. Production of lock gas cylinders and guide operating rods for the rifle will be carried out in a new 6,000 square-foot plant nearing completion by the Paris Industrial Development Corp. In addition to the subcontracts to be carried out in South Paris, parts of the rifle will also be produced at the Saco-Lowell shops in Biddeford.

Two New Members Recently Appointed to DED Staff

The Department of Economic Development has announced the staff appointments of Harold C. "Jim" Shaw to the Publicity and Public Division and Webster F. Stickney to Geological Survey.

For the past six years Shaw has been employed by Radio Station WFAU, Augusta, in such capacities as chief announcer, news editor, sports commentator and farm editor. He was at one time manager of the WFAU Gardiner Studio. Before attending Emerson College, Boston, Shaw served as radio announcer with Station WRDO, Augusta.

Married and the father of four children, Shaw has been active in the Augusta Players group and is a member of the Augusta American Legion and Gardiner Junior Chamber of Commerce.

Stickney, 27, a native of Norwich, Conn., is a graduate of the University of New Hampshire, with a master of science degree from the University of Tennessee. He was employed as a geologist in Mascot, Tenn., by the American Zinc Company and was a high school science teacher in Oswego, N. Y. He will reside in Augusta with his wife and two children.

Form Consulting Service

The Houlton Regional Development Corp. has announced the formation of the first firm of consulting engineers to be established in Aroostook County.

To be known as Whited Associates, the firm plans to provide consulting service in civil, structural, and architectural engineering in a hundred mile area of southern Aroostook County.

Calais Firm Receives Contract to Make 50,000 Bowling Pins

Northeast Industry, Calais, has received an order from the American Machinery and Foundry Company for the manufacture of 50,000 laminated bottle bowling pins, Lawrence Kobre, owner of Northeast Industry has stated. The order was in process when the company's plant burned last spring.

Northeast Industry was selected from among several other Maine woodworking concerns which had been considered for the contract. Final selection of the firm was made after officials of American Machinery and Foundry travelled throughout Maine with industrial representatives of the Department of Economic Development looking at qualified firms.

The Calais firm has received the order upon moving into its new 10,000 square foot plant, erected by Calais Industries.

Presently, 25 are employed at Northeast Industry making household woodenware—a line the company made before the fire.

The new business will require rehabilitation of a second kiln, the installation of additional machinery and the employment of 10 to 15 more people, mostly men. At the outset production will call for 500 pins daily. When the order is completed, production could go to 1,000 pins per day necessitating the employment of still another dozen or so people, Kobre said.

New Listing of Maine Geology Publications

A new listing of state publications on Maine Geology will be sent upon request by the Office of Geological Survey, Department of Economic Development, State Geologist Robert Doyle announced.

The list describes some 25 booklets and maps on Maine minerals and geology which may be purchased from the above department for the "cost of printing."

The booklets cover a wide range of subjects from bedrock geology to an explanation of the Maine Mining Law. Economic geology and mineral locality maps have been emphasized.

Most recent publications include two Special Geologic Studies and *Geology of Beck Pond Area, Somerset County*; *Geology of a Six-mile Section Along Spencer Stream, Somerset County*; *Glacial Lake and Glacial Marine Clays of the Farmington Area, Origin and Possible Use of Lightweight Aggregate*; *The Maine Mining Law for State-owned Lands and Mineral Resources Reference Map #3, Portland-Bath Sheet*.

Publishes New Sales Booklet

The Maine Broadcasting System has published a new sales booklet, *Vacationland is Only Part of the Maine Story*, prepared in cooperation with the Department of Economic Development. The attractive booklet includes capsule facts and figures on Maine's chief products, employment, and banking resources and relates them to MeBS market facts.

Task Force Visits Maine Area In Development Move

A special U. S. Department of Commerce Task Force, set up in cooperation with the Society of Industrial Realtors toured Maine September 14-16 to determine the "saleability" of existing industrial space and sites in areas where considerable unemployment exists.

Headed by Victor Roterus, director of the Office of Area Development of the Department of Commerce, which planned the tour, the task force arrived in Portland by plane September 14.

They were joined in Portland by Roderic C. O'Connor and James R. Pelletier, DED industrial development directors, and by civic leaders and development directors. Their tour began with an inspection of industrial sites and facilities in the Portland area.

After leaving Portland, the group toured industrial sites and facilities in Sanford, Biddeford and Saco, hosted by local civic and development leaders in those communities.

U. S. Secretary of Commerce Fredrick H. Mueller, in discussing the Maine visit declared that an on-the-ground study of the saleability of industrial facilities and sites is expected to inaugurate "a periodic service to help local areas."

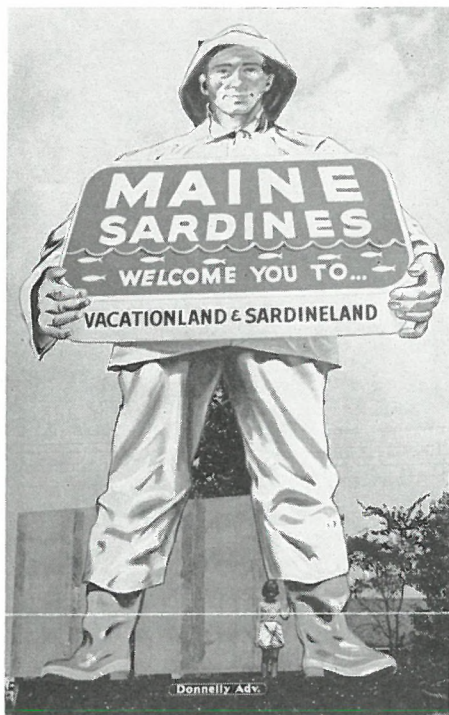
The S.I.R. group that toured Maine was headed by C. J. Mitchell of C. J. Mitchell Co. of Philadelphia; Fred H. Dietsch of Barber, Hartman & Co., Philadelphia; William Martien, Industrial Realty Co., Baltimore; William McKennan, Hunneman & Co., Boston; Frank A. Mason, Jr., Meredith & Grew, Boston; Henry M. Baribeau, Brunswick; Arthur J. McCann, New York City; Edmund J. McRickard, Brooks, Harvey & Co., New York; and Carl Lloyd, Washington, Executive Vice-President of S.I.R.

1958 Census of Maine Manufacturers Available

The Department of Labor and Industry has released *Census of Maine Manufacturers 1958*, a comprehensive statistical picture of the Maine manufacturing economy.

It covers the state by major industry group, county and plant size, with material on the economic areas, river analysis, investment in plant modernization and expansion, number of organized workers, direct exports to foreign markets, all manufacturing and the five major industries.

The booklet also contains charts covering percentage distribution of manufactured products, value of product and gross wages paid in manufacturing establishments, number of workers paid in 1958, as ranked by product value, and percentage of all manufacturing in five major manufacturing industries.



Motorists entering Maine on busy Route 1, at Kittery, are now being welcomed by a giant 40 foot replica of a sardine fisherman erected by the Maine Sardine Council. The above photo shows a portion of the oilskin-garbed seafarer as he stands erect near the highway holding a can of Maine sardines. The figure can be seen more than a half mile away and is floodlighted at night. "We feel that this attractive sign is a credit to our industry and to Maine," said Richard E. Reed, Executive Secretary of the Maine Sardine Council.

Metal Working Handbook To Assist Maine Firms

As part of the drive to assist Maine metal working firms increase their out-of-state business through contracts and work from out-of-state firms, DED has published the first edition of the Maine Metal Working Industry Products and Facilities Handbook.

The handbook is designed to be used as a reference to acquaint out-of-state metal working firms with what Maine metal working manufacturers are doing, or have facilities for doing. Also, Maine manufacturers who cannot handle certain phases of metal working in their plants may utilize the handbook as a reference to subcontract work to other Maine firms.

Published jointly by the Industrial Development and Research and Planning Divisions of DED, the volume includes all plants in the state engaged in making metal products or items primarily made of metal. The listing consists of primary metal industries, fabricated metal products, machinery and ordinance manufacturing (except electrical) and transportation equipment.

All 147 listed Maine metal working manufacturers have received copies as have procurement officers in various government purchasing agencies, military bases in New England and the Northeast, and selected purchasing agents in the Northeast.

Houlton Starch Plant Gets MIBA Backing on Loan

A Maine Industrial Building Authority commitment to guarantee \$810,000 of a \$900,000 new manufacturing project to be located in Houlton has been announced by the Houlton Regional Development Corp. The project embraces construction of 70,000 square feet of new, modern buildings in the Carey Mills area and represents an expansion of the operations of the more than century-old Morningstar-Paisley Co., one of the world's outstanding starch manufacturers.

A bond issue launched by the HRDC has raised all of the \$90,000 difference between the cost of the project and the \$810,000 to be supplied by Maine banks.

When completed this will be the largest potato starch and starch conversion installation in the East, and the MIBA commitment is the largest made to date, according to Lloyd K. Allen, Commissioner of DED, which cooperated with the HRDC in the negotiations.

Construction will begin this Fall with some parts of the installation operating this winter. The remainder of the buildings and warehouse will be in operation in the Fall of next year. Capacity of the plant will be 5,000 barrels of potatoes a day or an increase of about 25% in the present market while the starch conversion plant will modify approximately 30 tons of starch daily.

Livermore Shoe Co. Shows Growth on 5th Anniversary

The Livermore Shoe Company celebrated its 5th anniversary of operation in Livermore Falls, July 2, with ceremonies at the plant attended by all company employees. Included was the presentation of pins for five years' steady work to fifty-one employees by General Manager Thomas George.

Beginning operation June 7, 1954 with approximately 200 employees, Livermore Shoe now employs 844 with an annual payroll of \$2,250,000. During the past five years, plant space has been expanded from 45,000 to 65,000 square feet.

Preliminaries to Livermore Shoe's move to Maine were begun in 1952 when representatives of the then Maine Development Commission worked with the newly organized Livermore Falls Development Company to attract the firm to Livermore Falls. The company's fine, new, one-story factory was made possible by the willingness of local business men to contribute their time and effort, and the willingness of some four hundred individuals to take from their savings and invest in second mortgage bond units of \$50 to \$500 for the good of their community.

N. Berwick Firm Expansion

Fast progress was the key word in the construction of a new 16,000 square foot warehouse, paint shop and garage, report officials of the Hussey Manufacturing Company, North Berwick. The building of steel and concrete construction will enable more efficient production of fabricated steel products.